



Traton Homes Design Center - Frequently Asked Questions

- 1. What is Traton Homes Design Center?**

Traton Homes Design Center is where you'll personalize your home from start to finish...at one time and in one place. The Design Center is set up like a retail store, but unlike the major home-improvement chains, you can include the cost of many upgrades in your mortgage.
- 2. What can I expect at Traton Homes Design Center?**

Traton Homes Design Center focuses on providing exceptional customer service and allows you to personalize your home. Traton Homes Design Center has design consultants who help you select options to fit your individual needs. Traton Homes Design Center allows you to create the home of your dreams for just dollars a month!
- 3. What options can I choose from?**

From cabinets. To carpets. To sinks. And tile. From big, important features to the smallest details. At Traton Homes Design Center, you'll find thousands of choices and options with an almost limitless variety of finishes, fixtures, and interior selections. The Traton Homes Design Center is proud to offer many well-known brands that add quality and value to your new home.
- 4. What are some of the brand names I might find at Traton Homes Design Center?**

Some of the best names in the business are available as options at Traton Homes Design Center. Recognizable names like Mohawk, Armstrong, Sherwin-Williams, Moen Faucet, Whirlpool and KitchenAid.
- 5. How do my options affect the cost of my Traton Home?**

You'll pay only for what you choose. You'll find the home that matches your taste as well as your budget, because you choose only the features you want. It's that simple.
- 6. How much should I expect to spend on my options?**

Approximately 7 percent of the base price of the home should be set aside for upgrades. Homebuyers often underestimate what they can afford, so go for your dream. Upgrades turn out to be only dollars a month in a mortgage payment, and the typical homeowner will only pay for seven years—the average time a person stays in their home.
- 7. Can I include my options in my loan?**

You can add many options to your home loan, which enables you to personalize your new home with options at Traton Homes Design Center. Use these extra funds to upgrade your carpeting, flooring, window coverings, light fixtures and appliances. Everything you need to give your home your personal touch.
- 8. How can I best prepare for my Traton Homes Design Center appointment?**

Please refer to this checklist.



Traton Homes Design Center - Design Appointment Checklist

- 1. Created your dream-home wish list?**
List the new home products you've been dreaming of (carpeting, cabinets, countertops, etc.) and bring this list along for your appointment. Visit other Traton homes for sale in your subdivision to decide what color combinations appeal to you most. Be sure to look at exterior finishes as well as interior finishes.
- 2. Collected magazine images of your favorite styles to share with your Design Consultant?**
- 3. Brought along fabric swatches, paint swatches and other accessories to help design your home?**
It's always a good idea to bring along pictures, paint chips, textures, etc. to help you with your decision-making.
- 4. Arranged for a babysitter?**
Often, our homebuyers like to give their undivided attention to the appointment, which can last up to several hours. We know that it is difficult for little ones to be so patient.
- 5. Discussed budget?**
On average, our homebuyers spend about 7% of the base price of the home on options in Traton Homes Design Center. With today's low interest rates, this translates into just a few dollars a day to have the home of your dreams!
- 6. Thought about your lifestyle room by room?**
Do you plan to use a bedroom as an office? If so, would you prefer hardwood flooring or carpet? Do you entertain? Need a kitchen island to create more counter space? Do you enjoy cooking? Need upgraded appliances to accommodate your cooking style? Do you have children? Pets? Traton Homes Design Center offers endless options of carpets with stain protection and more. Think of your lifestyle and imagine yourself living in your new home—the options are endless!
- 7. Confirmed your appointment?**
Our consultants have set aside time just for you, to help make your new house a home.