

Dear Traton Homeowner:

Congratulations on your decision to purchase a Traton home! Part of the fun and excitement of buying a new home is selecting colors and finish materials. To help you with this process, you will be meeting with a Design Consultant at the Traton Homes Design Center, located in Marietta.

This letter provides valuable information on how to make the most of your experience at the Traton Homes Design Center. Please review this information carefully in preparation for your appointment.

Time Allotment: You can anticipate taking part in one to two complimentary design sessions. The first session will last two to five hours, so please plan to spend several hours with us. If a second session is necessary, it will typically last only one to two hours. We make every effort to stay on schedule for the benefit of our customers; therefore we ask that you please be prompt for your appointment.

Childcare: Please make childcare arrangements for your visit. Experience has shown that the design appointment requires your full and undivided attention.

Selections: During your design session, you will be asked to make the following selections. We are happy to assist you with these decisions:

Brick/Mortar/Stucco	Appliance and Cooking Options
Exterior Paint Colors	Kitchen Backsplash
Leaded Glass Windows and Doors	Flooring – Hardwood/Tile/Carpet
Cabinet Style/Finish and Accessories	Fireplace Accessories
Laminate/Corian, and/or Granite Countertops	Blinds and Shutters
Upgrade Faucets and Sinks	

Payment: When you finalize your selections, we require you to make a payment equaling 25% of the total upgraded options selected for your home. 100% payment is required for non-traditional options. We gladly accept Visa, Master Card, American Express, Discover or your personal check.

Changes/Fees: Please make your selections carefully. Once you have completed your selections and the selection sheet is signed, changes will only be permitted with your builder's consent. In addition, there is a \$200 fee for each change that you make.

Please consider the following helpful tips in preparation for your appointment:

1) *Locate an existing Traton home that is built with the brick or color combination you would like for your home.* You will find a complete list of Traton's current communities including directions on our website at www.TratonHomes.com. Please bring the community name and lot number/street address with you to your appointment so we can locate the colors in our system. Homeowners have found this approach to be very helpful as seeing a finished home provides a much truer representation of what your home will look like than simply reviewing a sample board. Please keep in mind that the mortar you select will affect the overall appearance of your brick.

2) *When selecting interior finishes, it is helpful to have any items from your existing home that you wish to match.* Bring these items with you to your design session.

We look forward to assisting you with personalizing your new home and hope to make the process as fun and easy as possible. Please feel free to call us with any questions at 770-420-2700.

Sincerely,

Angi Sago and Melanie Marsh
Design Consultants